Dairy Challenge Farm Financial Data -- CONFIDENTIAL

Data are representative of contest farm, but some may not be actual values.

BALANCE SHEET SUMMARY, AS OF DECEMBER 31 Fair Market Value

| | 2018 | 2019 |
|---|--|-------------------|
| CURRENT ASSETS | | |
| Cash and Savings | \$2,100,000 | \$2,200,000 |
| Accounts Receivable | \$1,125,000 | \$1,100,000 |
| Dairy Livestock Held for Sale | \$0 | \$0 |
| Homegrown Feed Inventory | \$598,500 | \$600,000 |
| Purchased Feed Inventory | \$80,000 | \$100,000 |
| Investment in Growing Crops | \$98,000 | \$100,000 |
| Supplies Inventory | \$0 | \$0 |
| Prepaid Expenses | \$460,000 | \$400,000 |
| Crops Held for Sale | \$0 | \$0 |
| Non-dairy Livestock/Products Held for Sale | \$0 | \$0 |
| TOTAL CURRENT ASSETS | \$4,461,500 | \$4,500,000 (A) |
| | | |
| INTERMEDIATE ASSETS | | |
| Breeding Livestock - Dairy | \$3,120,000 | \$3,000,000 |
| Non-Dairy Breeding Livestock | \$0 | \$0 |
| Equipment and Farm Vehicles | \$6,800,070 | \$7,000,000 |
| All Other Intermediate Assets | \$0 | \$0 |
| TOTAL INTERMEDIATE ASSETS | \$9,920,070 | \$10,000,000 |
| LONG TERM ASSETS | | |
| Farm Real Estate & Improvements | \$3,100,000 | \$3,200,000 |
| Buildings and Facilities | \$4,220,000 | \$4,800,000 |
| All Other Long Term Assets | \$0 | \$0 |
| TOTAL LONG TERM ASSETS | \$7,320,000 | \$8,000,000 |
| TOTAL ASSETS CURRENT LIABILITIES | \$21,701,570 | \$22,500,000 B |
| Accounts Payable | \$308,800 | \$300,000 |
| Operating Loan Balance | \$2,630,000 | \$2,800,000 |
| Accrued Interest (Operating & Term Debt) | \$25,000 | \$50,000 |
| Current Portion of Term Debt (amount due within 1 year) | \$835,600 | \$1,000,000 |
| TOTAL CURRENT LIABILITIES | \$3,799,400 | \$4,150,000 |
| NON-CURRENT LIABILITIES | , , , , , , , , , , , , , , , , , , , | v.,/tt.,tt. |
| Remaining Principal on Intermediate Loans | \$182,600 | \$1,000,000 |
| Remaining Principal on Long Term Loans | \$648,600 | \$50,000 |
| TOTAL NON-CURRENT LIABILITIES | \$831,200 | \$1,050,000 |
| TOTAL LIABILITIES | \$4,630,600 | \$5,200,000 (D) |
| NET WORTH | | \$17,300,000 |
| | - | E |
| | | (E <i>)</i> |